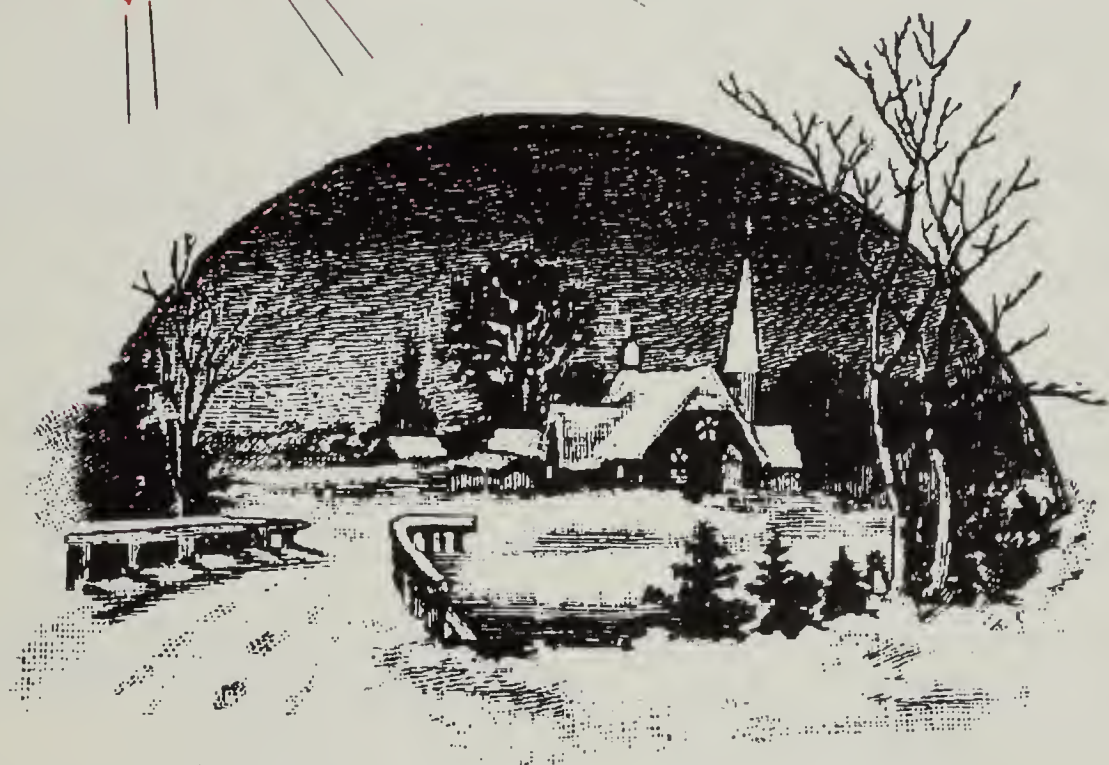




N.o.w. News

Vol. 33 No. 4 Winter 1995



Season's Greetings

Show Calendar

Coin show chairmen are invited to send announcements of upcoming coin shows in the Wisconsin area. Our Calendar will assist collectors and dealers in planning their show attendance and avoid date conflicts. Dates will be listed up to 12 months in advance. Please include:

Official name of show;

Location where the show will be held, including dates and times; and

Show or Bourse Chairman's name, address and phone number.

Send information to Ruth Ann Phillips, 3329 Wells Avenue, Madison, WI 53714.

BE SURE TO CHECK DATES - SOME DATES HAVE BEEN CHANGED

OSHKOSH, WI - FEBRUARY 18, 1996

Numismatic Research Society's 13th Annual Coin Show. Holiday Inn, 500 South Koeller Road, (off Highway 41), Oshkosh, WI. Time: 9:00-5:00. Chairman: Randy Miller, Box 254, Oshkosh, WI 54902.

CHICAGO, IL - FEBRUARY 23-25, 1996

The Chicago Paper Money Exposition. Ramada O'Hare Hotel, 6600 N. Mannheim Rd., Rosemont, IL. Chairman: Kevin Foley, P.O. Box 573, Milwaukee, WI 53201.

RACINE, WI - FEBRUARY 25, 1996

Racine Numismatic Society's 58th Annual Coin & Collectible Show. Racine Marriot Hotel, 7111 W. Washington Ave (Highway 20) Racine, WI. Chairman: Jerome F. Binsfeld, Box 191, Pleasant Prairie, WI 53158.

CHICAGO, IL - MARCH 29-31, 1996

Chicago International Coin Fair '96. Sherton Chicago Hotel & Towers, 301 E. North Water St., Chicago, IL. Chairman: Kevin Foley, P.O. Box 573, Milwaukee, WI 53201.

APPLETON, WI - MARCH 31, 1996

Fox Valley Coin Club's 41st Annual Spring Show. Holiday Inn, Corner Hwy 41 and West College Ave, Appleton, WI. Chairman: James Bayer, P.O. Box 1981, Appleton, WI 54913.

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H A P P Y H O L I D A Y

Peter and I would like to wish everyone a Merry Christmas and a Happy New Year!

Don't forget to VOTE and send in your DUES.

I would like to see all the members of the Writers Guild WRITE something for 1996. I am always looking for stories no matter how long or short. I want to Thank Ron & Phyllis Calkins for all of their help. I couldn't do it without them.

I want to thank everyone for their contributions to make NOW NEWS work.

Your Editor,
Ruth Ann

Ramblings...

Greetings

from

Northeast

Wisconsin!

It's 5:00 a.m. On the day before the gun deer season opens and I promised Ruth Ann to get this column done by the end of the week. The weather forecast is for 2-4 inches of tracking snow today and I haven't started packing for deer camp.

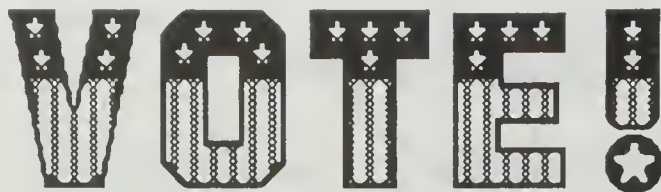
Now that the gardening and Indian artifact hunting seasons have ended, it will soon be time to get back to my coins and tokens in my spare time.

Looking forward to next year's NOW show. It appears that the convention will be hosted by the Wisconsin Valley Coin Club in Wausau next fall. A conflict with the spring Central States show and Wausau's spring show on April 28, 1996 would have cut into the number of bourse dealers.

As my 2-year term as NOW President draws to a close and new year's resolution time approaches, I would like to do some research and writing. Possible subjects of interest would be fur trade items and Indian peace medals used in early Wisconsin area history.

Happy Holidays!

Tom Fruit,
NOW President



Introducing N.O.W. Nominees for 1996

Six NOW members were nominated to serve on the Board of Directors for the next 3 years. Five candidates have accepted.

Each nominee has submitted a brief biography highlighting their numismatic associations.

NOW officers receive no pay, but are rewarded by the confidence placed in them by the members who vote for them. The price of a stamp and a moment's reflection and ballot marking will show these candidates that you care.

Be sure to send your ballot in a separate envelope marked "Ballot" to NOW Secretary/Treasurer, Ron Calkins, before Feb 1, 1996.

President (2-year term)

Rolland Finner (Iola)

Coins have been a "way of life" for well over 45 years. Member ANA for 40+ years; CNA for 30+ years, CSNS for 35 years & Past Governor & Editor for CSNS. Charter member, past secretary, & editor for Minnesota Organization of Numismatics (MOON) 1963; charter member, past secretary of Winona, (MN) Coin Club 1955. Past Pres. of College City Coin Club, Northfield, Minn. NOW member since 1966, twice elected

to B.O.G. An avid exhibitor hoping to see greater participation by fellow collectors, with more emphasis placed on the educational aspect of the hobby.

Vice President (2-year term)

Lee Hartz (Brown Deer)

Collector since 1954. Life member, past President, past-Secretary, current Vice-President of Milwaukee Numismatic Society. Honorary Life Member, past-Secretary, past-President, current Treasurer of South Shore Coin Club. Board member of NOW. Finance Chairman of CSNS 1995 Convention. Exhibitor, exhibit judge. Exhibit Chairman 1977 CSNS Convention, co-Exhibit Chairman 1986 ANA Convention.

Member of: MNS, SSSC, NOW, CSNS, ANA, Society of Paper Money collectors, British Numismatic Society. Worker at almost all MNS, SSSC, SCNS and ANA shows in Milwaukee since moving to Milwaukee in 1968.

Attended ANA Summer Seminars in 1978 (Coin Photography), 1993 (British Coins) and 1995 (US Paper Money).

Co-founder of MNS's popular Boy Scout Coin Collecting Merit Badge Clinic in 1981. Took all the photos used in the clinic.

Board of Governors (3-year terms)

Fred Borgmann (Iola)

Fred started collecting coins at the age of 7 & since then has expanded into medals and decorations, badges, currency and photo postcards. He worked with (cont.)

Jess Peters in 1974 and with Krause Publications since 1976 in the Foreign Coin Catalogue and World Coin News Department. Fred believes that NOW should do all it can to help the local clubs and also become the club for those collectors who do not have a local club where they live.

Jim Jach (Milwaukee)

Jim is a collector, exhibitor and certified ANA judge. He is a Life Member of the Milwaukee Numismatic Society and South Shore Coin Club. He has been Vice President, Treasurer and Exhibit Chairman of SSCC and also Exhibit Chairman of MNS. Jim is also a Life Member of the ANA, CSNS, SPMC and MSNS. He has been appointed to the ANA Future of the Hobby - Peace 2000 Committee. He also holds memberships in NOW, RSNS, ISNA and TAMS. He served as finance Chairman for the CSNS spring convention held in Milwaukee in 1990.

Jim is Editor of "the Centeniel" since 1990, the official publication of the Central States Numismatic Society, and has received the ANA First Place 1995 Outstanding Regional Publication Award.

Richard Meyer (Oshkosh)

Richard has been active as a collector and dealer for over 20 years; started the Oshkosh Coin Collector's Club in 1994 and currently President of the club. He also belong to the ANA, NOW, Blueridge Numismatics, ILNA and the Fond du Lac Coin Club. He attends all Major Coin Shows in Wisconsin and is currently Bourse Chairman for the Oshkosh Coin Collectors.

Randy Miller (Oshkosh)

Randy has been involved in coins since 1972, both as a collector and a dealer. He is a Life Member and has served as Past-President and on the NOW board since 1984. He has served as an officer of the Fox Valley Coin Club and as Secretary/Treasurer and Show Chairman of the Oshkosh-based, Numismatic Research Society. He holds memberships in ANA, CSNS, FUN, WNWA and has served as show chairman for several past NOW shows.

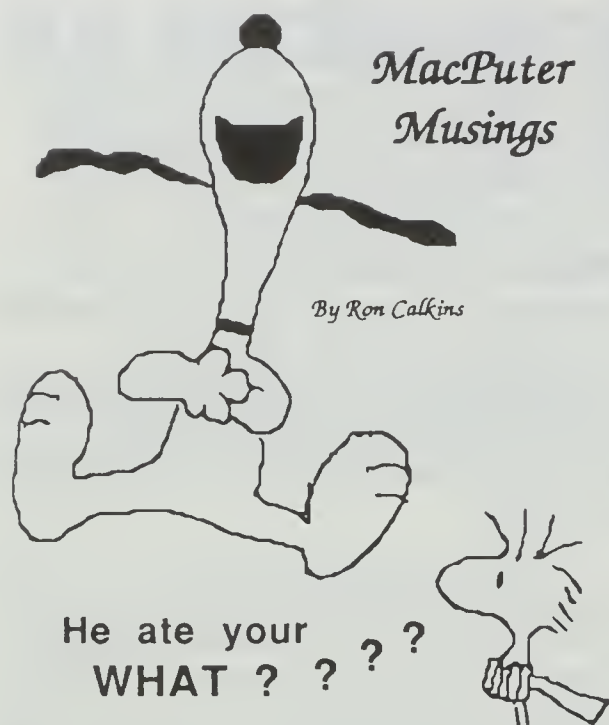
Mike Tramte (Green Bay)

Mike's interest in coin collecting began in 1954, collecting large cents, tokens, medals, National Banknotes and Civil War Store cards of Wisconsin. In 1967 Mike became NOW member #717 and has continued to be very active, holding offices of President, Vice-President, Secretary/Treasurer, Board of Governors and is our immediate Past-Vice President.

**Return Your Ballot by
February 1st, 1996**



Please do not return your Ballot with your Dues.



Be Sure to Vote

Board members whose terms will expire are Lee Hartz, Randy Miller, Bob Korosec and Nancy Wilson. These members were all renominated, however, Nancy and Bob declined to run again. Reading the bios made me realized how fortunate we are fortunate to have such excellent candidates running for office. Most were nominated by several people. Be sure to read their Bios and VOTE. Please do not send your vote in the same envelope with your **dues** since the ballots are not counted until later this spring and your dues could be lost. It happens every year.

New Dues Effective 1996

Dues for this coming year will be \$5. This increase was approved by the Board at the 1995 NOW convention. It's still a bargain. Life membership will be \$100. And everyone receives a dues notice with his newsletter because of postal weight regulations--even life members.

Stories Needed...

During a phone conversation recently with editor, Ruth Ann Phillips, she made a plea for articles for our newsletter. We got our MAC booted up and started to fine-tune several articles we had. Why don't you take a few hours and put together a story on your collection or some other numismatic-related subject that you are interested in?? Your Editor would appreciate hearing from you... And if you're a member of the Wisconsin Numismatic Writers Association you may develop a prize-winner.

Looking Back on '95

1995 was probably the busiest year we've had, numismatically, in many years. An interim Board meeting was held last spring, then the NOW convention was hosted by the Racine Numismatic Society on a snowy day in March. In April we spent several days in Milwaukee co-hosting the Central States Numismatic Society's 56th convention. Another interim board meeting was held in Green Bay in October and a coin show was held Nov. 19 in Madison.

"Woof Woof"

We recently had a nice visit with Irene and Gene Johnson. Gene, long-time writer of articles for NOW, has been busy with his new computer and has finished several articles for NOW.

Gene was interviewed by the Wisc. Rapids newspaper. He recalled his experiences as a young serviceman in Korea. He related "We didn't win... According to the rules, there was no way we could win."



Start Your Christmas List...

Hope you include on your "Wish List" a lot of nice numismatic items... maybe one of our advertisers or dealer members has just what you want. Give them a call. Speaking of ads, why not check the ad rates listed in this issue and send us your ad or renewal... and thanks to those members who have supported us during this past year.

Keep in mind

We do not send a new membership card each year. If you desire a new card, let us know and we'll send you a new one (a stamped return envelope would be nice).

Coin Club and Show information

Your news is always welcome. Be sure your club secretary or representative sends the information to our editor so your club's activities can be included in our calendar.

Woof-Woof!

If you want the answer to "He ate your What?" you'll have to ask Gene Johnson.



Have a happy Holidays

Sign Up Now



Wisc. Numismatic Writers Assoc.

The purpose of WNWA is to develop numismatic journalistic talents among our members and to publish interesting and informative articles in NOW News. Membership in this group is open to all members of NOW.

The only requirement is to submit at least one hobby-oriented article each year for publication in the NOW News. The News editor has the right to use or reject any article submitted.

Each year at the NOW annual show, members of the Wisconsin Numismatic Writers Association receive awards and cash for the best articles published in the NOW News during the past year. First place is a plaque and \$100, 2nd and 3rd place winners receive \$50 and \$25. So it could be very profitable if you to submit your new (or old) articles

A \$1 per year dues is required with membership application. (This takes care of postage.)

Send your dues to Fred Borgmann, Krause Publishing Bldg., Iola, WI 54990
Send articles to Editor Phillips.



A Look at a Legend

By Gene Johnson - WNW

Wisconsin exnumia collectors, how many tokens and medals have you **ever** seen that depict gangsters?? If you answered "none," you

now share a fact about commercial die sinkers -- they rarely memorialize the criminal element.

Many children today, and lots of adults as well, are fascinated by criminal legends. Men like Robin Hood, John Dillinger, Jesse James and, of course, that legend of legends, Billy the Kid.

Western expansion was wildly romanticized in print over the years, and today Western gunfighter legends are even more glossily portrayed. The "recreations" and "pageants" have turned historic old western towns like Tombstone, Arizona, and Lincoln, New Mexico into "fun places" similar to our own Wisconsin Dells. The shootouts in these western fun towns are little different than the kids oriented gunfights at "Frontier Town" in the Dells. The tourist and over-the-road traveler are rarely historians, but western legends are infinitely good business.

In confession, my Western library is built around the legend of Billy the Kid. These 1950 era books were so fascinating that we drove 1500 miles to visit Lincoln County New Mexico in 1953. However, it wasn't until the Winter of 1995, when historian Fredrick Nolan's book, "The Lincoln County War" was purchased, that my one piece of Billy the Kid exnumia was dug out and this story written.



Only a single tintype photo of Billy the Kid exists today. It shows a youngster in the baggy clothes of the period, showing off his guns, hardly the steely-eyed killer depicted in the media. The postcard view shown here is taken from the tintype.

Even your author was caught up in the legend and after our trip to Lincoln, New Mexico, wrote this widely suppositional poem:



BILLY THE KID

By the spring at Aura Negra,
three boys cashed in their chips,
Two were on their knees a beggin,
when the words died on their lips.

Billy Morton and Frank Baker
of the Murphy/Dolan ring,
Murdered by the "Kid" in cold blood,
at the Aura Negra spring.

(You didn't know I was a poet, did ya?)

Billy the Kid is a **Legend**... his real name is unknown... only William, shortened to Billy is acknowledgeable. Four last names have been used by historians, McCarty and McCarthy, both historical guesses, along with his stepfather's name, Antrim, and the name Bonney, perhaps a fanciful alias used by Billy during the last couple years prior to his death in 1881.

Every Billy the Kid fan knows the rhyme,
"there are 21 men I have put bullets thru,
and Sheriff Pat Garret will make 22."

This type of media hype, especially news butcher booklets distributed on the nations trains in the 1890 era, and 48, (count them), fanciful Hollywood films, have made William H. Bonney (sic) a Western immortal.

The Lincoln County, New Mexico "war" as minutely detailed in Nolan's book, was very real... a bloody, political, TERRITORIAL saga. Territorial is the key word. The raw New Mexican area in 1870 was full of angry reservation Indians, homesteading Mexicans

and entrepreneuring Angelos (as the caucasian settlers were called).

Territorial law was a non-hemogonistic mix of federal marshals and deputies, rangers, posses, sheriffs, constables and peace justices. This law enforcement hodge-podge was backed by federal militia, primarily Negro troops commanded by white political appointees of the patronage system.

The non-reservation population mix in 1870 was about 10% Anglelo, 5% Negro and 85% Mexican. Hatred predicated on race alone, was a matter of fact, with the beleaguered reservation Indian at the bottom of the pecking order. Hard money was in low supply in the far reaches of the New Mexico territory. Mexican silver dollars and U.S. gold were in use, but scarce. Paper money was widely mistrusted and rarely used. Consequently, "drafts" and letters of credit were common and barter of goods universal in the territory at this time.

In this area, in 1870, the only sources of revenue seemed to be supplying the Indians thru federal agencies and the supply of provisions (food) for the troops. In rural New Mexico, control of governmental supply contracts meant power and power meant corruption, incredible corruption! The extent of this primitive greed fills all 607 pages of the Nolan book, which deals only with 1876-1881, the six years of the "Lincoln County War".

As for the man, little early information exists on Billy the Kid. His recorded life seems to begin in the New Mexico territory where he was in and out of misdemeanor-type trouble prior to what is now called the Lincoln County war. Indicated for several killings that took place during this bloody cattle war, the 21-year old Billy appeared to have only been present at, or perhaps participated, with other shooters in these cases.

It was only after the defeat of Billy's faction (Tunstall-McSween) and his escape from the fiery final shootout with the Murphy Dolan crowd, that his fame/infamy created the **legend**.

Soon Billy was captured, tried on trumped-up charges and sentenced to hang for his part in the Lincoln County war (no one else was convicted). Imprisoned in the Lincoln County courthouse, he gunned down his two guards and boldly escaped. These two shootings are the only clearly documented killings by Billy the Kid. Billy could have escaped into old Mexico, but for reasons unclear, chose to hide in Fort Sumner, New Mexico, only 20 miles from Lincoln. Here a few months later, in the midnight darkness, Billy was shot to death, betrayed by people he considered his friends.

Billy's fame has outlived him by over 100 years already and in the framework of America's love affair with western lore, will probably never die.

The token on which this story is based was struck in "the old Japan" long before the electronics boom and import autos brought respectability to the products of Nippon. In these pre-World War II years, "junk and Japan" were synonymous since much of the trinket trade for sale in the five and dime stores was imported from Japan. While the exact vintage of my old Billy the Kid token is unknown, it proudly wears the "Japan" logo.



The obverse of the token in my collection uses the tintype image of Billy, exactly as on the postcard view. This souvenir is from the "Billy the Kid" museum at Fort Sumner, which is shown on the reverse of the token. We did not find this museum on our visit in 1953, and believe it was already gone when we visited Billy's grave at Fort Sumner at that time. (Chances are, the token was sold in the 1935-1942 era).

My 1995 letters to "Billy the Kid country" brought several nice responses. The souvenir items now offered were Billy the Kid postcards, T-shirts, posters, bumper stickers and caps, but surprisingly, no tokens, medals or other exnumia.



**NR numismatic
S research society, ltd.**

Presents

13th ANNUAL COIN SHOW

Sunday, February 18, 1996

Place: Holiday Inn

500 South Koeller Road

Off Highway 41 - Oshkosh, Wisconsin

Time: 9:00 A.M. - 5:00 P.M.

Free Admission To Public

Raffle

1st Prize \$150⁰⁰

CANADIAN ONE CENT COINS

The honourable David Dingwall, Minister of Public Works and Government Services and Minister responsible for the Royal Canadian Mint announced the government's intention to change the metal composition of the one cent coin from bronze to copper plated steel or copper plated zinc. This change will take effect July 1, 1996. "Changing the metal composition of the one cent coin to either copper plated steel or copper plated zinc will save Canadian taxpayers between \$3 and \$5 million annually depending upon the prices of steel and zinc", said Minister Dingwall.

The use of steel or zinc will allow the Government to optimize savings by taking advantage of the price fluctuation of these metals. The Government also intends to change the shape of the coin slightly from the current 12 sided to round as this shape produces a better quality plated coin.

With respect to 5, 10, 25, and 50 cent coins, the Government will delay the introduction of the change to nickel plated steel to July 1, 1997, rather than beginning in 1996. "This delay", said Minister Dingwall "is a result of the consultation process and directly reflects the interest of the vending industry who requires more time to adjust their equipment to accept the new coins. The Royal Canadian Mint will continue to work closely with the vending industry to facilitate a smooth transition and a successful implementation.

HEARTLAND TRADE SHOWS SET FOR 1996

Three numismatic events are scheduled for 1996 as the major lineup of Heartland International Trade Shows, which is affiliated with Krause Publications.

The Chicago Paper Money Exposition will be held February 23-25 in Rosemont, IL.; the Chicago International Coin Fair is scheduled for March 29-31 in Chicago; and the MidAmerica Coin Convention will take place June 27-30 in Milwaukee.

The Chicago Paper Money Exposition was started in 1995 and was a sell out. The 1996 Exposition will be held at the same location, the Ramada O'Hare Hotel, 6600 N. Mannheim Rd. in Rosemont.

The Chicago International Coin Fair '96 is scheduled for March 29-31, and the Sheraton Chicago Hotel & Towers in downtown Chicago will be the site for the 3rd consecutive year.

The 15th annual MidAmerica Coin Convention continues to be professionally managed and was acquired last year by Heartland from founder Kevin Foley, who continues as the show's bourse and general chairman.

CONTACT for all shows is Kevin Foley, P.O. Box 573, Milwaukee, WI 53201. Phone (414-282-2407).





EDITOR'S NOTE:

The following story was written by Brian Castillo, a student at Lowell School in Madison, Wisconsin.

Brian edits his own neighborhood newspaper called The Rap Sheet. He wrote this article about me.

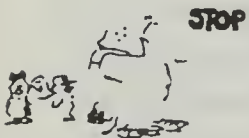
Brian spent one Saturday afternoon with me and helped with this issue of Now New. He typed one of the articles and did cutting and paste ups. He work hard. I hope he will continue to write. By the way, Brian is a fifth grader.



Meet a Friend

Instead of meet your neighbor I thought this would make a good article. I'm writing about Ruth Ann Phillips who is the crossing guard at the Lowell school corner. She is very nice and respects children. Some of the parents may have already met her, but if you don't know her and your child crosses there, your child's life is in good hands.

Ruth Ann started as a crossing guard in May of 1990 and came to the Lowell corner in October of 1990. She became a crossing guard to have a part time job and she likes the hours. Her work schedule is usually 7-8:15 a.m.; 11-12:40 p.m.; and 2:30-3:30 except Monday afternoons she works 1:05-2 p.m. When she is not on duty she runs errands and does house work.



When I asked Ruth Ann for her funniest and scariest moments as a crossing guard, she gave me two stories. Some of her funniest moments as a crossing guard involved objects falling off trucks. For example, Ruth Ann has seen pipes fall off a truck and a lawnmower roll down the street after it fell off a truck. (Too bad it didn't roll through our park because the grass is always too long!) Her scariest moment as a crossing guard was when she turned around in the street and there was a car right in front of her. She said that you couldn't even put a fist between her and the car. I know it's a dangerous job because the crossing guard at the corner before Ruth Ann started there had her leg broken when she was hit by a car.

Ruth Ann said if someone goes through a red light she reports the driver if she can get the license plate number. Ruth said that she has reported drivers to the police in the past.

Ruth Ann has two children and one grandchild. Her son, David, is 26 years old; her daughter, Mary, is 24 and her grandson, Jordan, is 2 ½. Her family is starting a 3rd generation at Lowell. Both her husband and his dad went to Lowell. Ruth Ann's kids also went to Lowell.

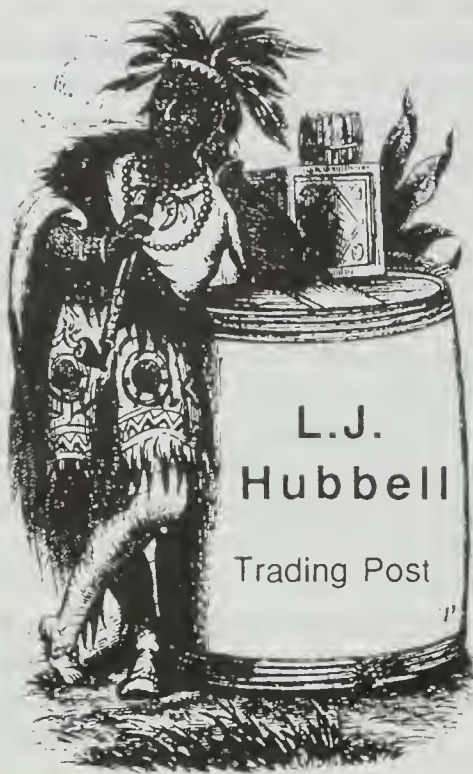
Ruth Ann says she has been very lucky at the Lowell corner. Most of the kids are good and only once has she had to report a child to the principal. When she gets mad she counts to 10 or higher, but that is not very often because when I see her she is usually smiling.

Ruth Ann has some interesting hobbies. She collects wooden nickels, Holly Hobbie, old fashioned Santas and North Pole Village things. She is also president of the Madison coin club, editor of Numismatists of Wisconsin News (NOW News) and on the board of governors of dedicated wooden money collectors. By the way, to save you the trouble, numismatists means the study of coins.



The Traders...

By Phyllis Calkins, WNWA



In The Beginning

Trading with the Indians started when whitemen first set foot on the North American Continent.

Early traders sought only furs, a period when the field of their operation was all of North America... a period beginning in 1670 and probably ending about 1832 in U.S. Territory. Into the Indian hands traders placed guns and traps to make them better hunters of furs with which to purchase their goods, which in turn, made the Indian dependent on the whiteman for food and supplies.

The unit of trade used by the early fur traders was beaver skins. "Made beaver" was the currency unit of the trading country. The goods used in the Indian trade were chiefly guns, powder, ball, knives, hatchets, coarse cloth, fancy goods, shawls, kettles, tobacco and liquor.

The trader had to learn the Indian language, acquire an understanding of the social structure and economic resources of the community and respect the Indian way of life.

Competition between traders was sometimes quite keen. They sponsored rodeos and native ceremonies to attract customers. While their flour or coffee might be the cheapest brands, they spared no effort in attempting to handle the best in native goods such as buckskins or turquoise.

The earliest American trading companies were the American Fur Company organized in 1808 by John Jacob Astor, the Missouri Fur Company organized in 1809, the Pacific Fur Company around 1810 and the Rocky Mountain Fur Company in 1822.

The period between 1832 and 1871 the territory west of the Mississippi was known as "Indian Country." The Indian trader was either the Army Post Sutler or Post Trader at some government outpost, or a private licensed trader or company, such as Durfee and Peck or McClure.

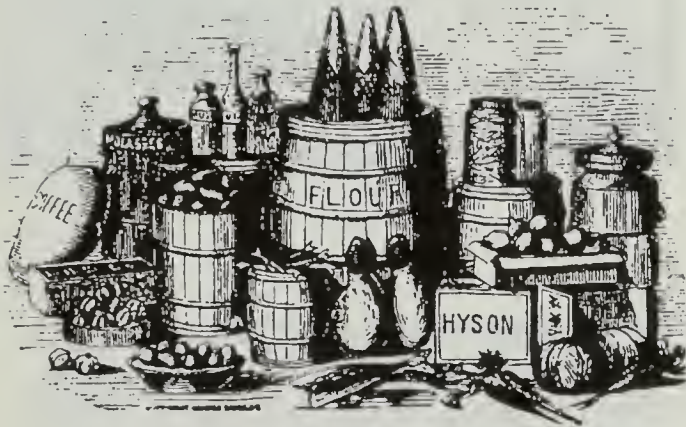
In the years following 1871, when the government settled the Indians on reservations, the white leadership at the various reservations were eagerly sought after. Traders were used to assist the Indian Administration personnel in the study of Indian ways, wants, needs, etc. with the aim of making the Indian as self-supporting as possible.



Increased migration to the Pacific Coast, followed by the construction of railroads, caused the U.S. Government in 1871 to abandon

their former policy of making treaties and began settling the Indians on reservations.

The decline in the fur trade started when the rich areas of the midwest and west were slowly converted to agriculture by the early settlers after the opening of the west.



Trading Posts

Trading posts were established by an Act of Congress to enable Indians to trade products and crafts for supplies and food.

It was unlawful for anyone except full-blooded Indians to transact business in the Territories unless a permit or license was obtained from the office of Indian Affairs.

To the Indians, the Trading Post was a combination exchange, deposit and grocery and notions store. They often traveled long miles by foot or horse and wagon to sell, trade or pawn their beautiful turquoise jewelry, colorful

hand-woven rugs, blankets or saddles. It was also a gathering place... a social center for news, gossip and endless talk with old friends.

Trader Tokens

Regardless of changes in treaties, policies or in land status, the Indian traders continued to ply their trade. There was little legal tender, and much business was carried on by exchange of Indian products for the traders' goods. Whether it was because this trade was carried on in land without a national currency or in a land lacking any currency whatsoever, or whether it was to insure their own trade, certain traders and trading companies issued their own currency in the form of tokens, which were made according to their own specifications.

These tokens are a link which connects numismatics with the history and story of the opening and winning of the great west and northwest of North America.

The grouping together of this frontier coinage are as important and worthy to be classified in the colonization series of North America as are our colonials and are much more rare. The lack of interest in them can only be attributed to neglected importance, scarcity and desirability overlooked due to their similarity to the trade check so widely and profusely used in all sections of the country.

Because of progressive changes mentioned earlier, the Indian trader tokens show 3 distinct periods of transitions through which territories passed in regard to dealings with the trader:

1. The early period when the trader sought only furs, a period when the field of operation of the trader was all of North America. A period beginning in 1670 and probably ending in about 1832 in the U.S. territory.. The days of the Hudson Bay and Northwest Companies with their tokens valued in animal skins, mainly beaver.



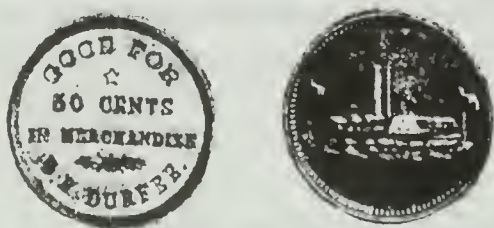
1 Beaver Skin Token -- Obv. Laureated bust to the right, Token above, 1820 below. Rev. - Beaver to the right. NORTH WEST above, COMPANY below. Brass, size 22 mm. Very few are known to exist, most of them being holed.

3. The final period was after 1871 in the U.S. when the creation of Indian reservations and agencies, the Indian trader became a coveted political appointment by the Department of Interior. The tokens of this period generally indicated the agency to which the traders were assigned.



J.L. Hubbell Trading Post, Ganado, Arizona. Navaho trading post token - Good for 50¢ in merchandise. White metal, 32mm, incuse number 238.

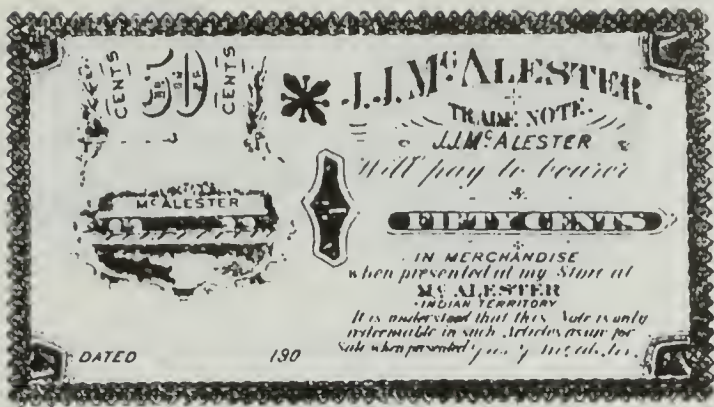
2. The transitional period between 1832 and 1871 in the U.S. When territory west of the Mississippi was known as "Indian Country" and the trader was either the Army Post Sutler or Post Trader at some government outpost, or a private licensed trader or trading company such as Durfee and Peck or McClure.



E.H. Durfee -- 50¢ token. Obv. A side wheel ferry boat. Rev. GOOD FOR 50 CENTS IN MERCHANDISE. Brass, size 24 mm.

Tokens were largely used by traders and trading posts until about 1930. With the influx of banks, stores and tourists, the need for actual currency became more and more a necessity and gradually tokens were withdrawn from use. Many were canceled by their insurers with a small punchmark; others were stamped "Void" or with an "R" for redeemed, an "O" for void or a "C" for canceled.

A collector lucky enough to find an Indian Trader Token may have difficulty identifying or placing a value on it. Some tokens from deserted locations deep in the reservation are unpriced while others from off-reservation stores have only souvenir values. Recently a San Carlos 1¢ token sold for \$5, while a small McAlester Indian Territory note shown below, sold for over \$200.



J.J. McAlester - 50¢ Indian Territory note.

Trader tokens were made in various shapes and sizes -- scalloped, round, square, hexagon, rectangular and triangular, etc. Most of them, especially aluminum, can be considered to date from the 1890s to about 1935. They were also produced in brass, copper, nickel and paper.

Token identification becomes a challenge. I have found references available for Arizona and New Mexico Indian trader tokens, however, little seems to be available to help identify tokens from Oklahoma, Minnesota, Texas and elsewhere. Some "Maverick" tokens have no location, making it almost impossible to identify it as an trading post token.

John Lorenzo Hubbell, also known as "Don," was born in 1853 at Pajarito,

New Mexico, the son of a Connecticut Yankee. Mostly self-educated, as a young man he traveled around the Southwest becoming familiar with the life, ways and language of the Navajos.

Hubbell began trading in Ganado in 1876, building a trading empire that included 14 trading posts, a wholesale house in Winslow, ranch properties and other businesses. To the Indian, he was not only their merchant, but their guide and teacher in understanding the ways of the white man. He was their trusted friend. Hubbell's influence on Navajo silver-smithing and rug weaving was unsurpassed for he demanded excellence in craftsmanship and quality.

He actively participated in politics, serving in the Territorial Council, helped guide Arizona to statehood, was a Senator and ran unsuccessfully for the U.S. Senate. John Lorenzo Hubbell died November 12, 1930.

Hubbell
Trading
Posts



Among the 14 posts, the family operated a Navajo trading post at Ganado and a Hopi post at Oraibi, Az. A store and trading post were also located in Gallup, NM.

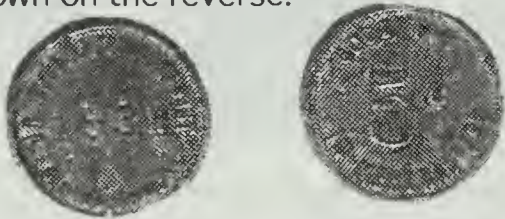
Several years ago we visited the historical Ganado post and stepped back in time... It is one of the oldest continuing operated trading posts on the Navajo reservation and little had changed since its beginning over a century ago. Inside

its long, low stone walls was a rectangular iron stove, around which Indians lingered in its warmth and caught up on news. Behind massive counters were shelves filled with coffee, flour, sugar, candy, blankets, tobacco, pocket knives and canned goods. Hardware and harnesses hung from the ceiling. The rug room contained blankets and rugs stacked high. From the large beams across the ceiling hung Indian baskets, saddles and saddle bags, bridles and water jugs. Paintings of Navajo rugs were displayed on the walls. At one time it included a blacksmith shop, a bakery, a farm and at times, a 1-room school house.

Although regular currency was used at the Hubbell Post, there was a remanent of trade the traditional way. According to a sign in the window, they still honored and redeemed Hubbell tokens.

Hubbell Tokens

The tokens of J.L. Hubbell were issued from 5¢ to \$5. All were numbered with incused numbers stamped in the center of the obverse. The token's value was shown on the reverse.



J.L. Hubbell, Ganado, Arizona. 5¢ token. White metal, 21 mm incuse number 1531, Navajo trading post.



J.L. Hubbell Trading Post - Ganado, Arizona 25¢ token, White metal, 26 mm, incuse number 187, Navajo trading post.



J.L. Hubbell - Ganado, Arizona. 50¢, Navajo trading post token. Aluminum, octagonal, 32mm, incuse number 50.

Turquoise

Webster's definition of turquoise is "a blue or blue-green hydrous copper aluminum stone". In gem form, turquoise was highly valued by the Indians and used in their jewelry and crafts and often represented their personal wealth.

The first imitation of turquoise beads dates back to the earliest prehistoric age of Egypt (3500 BC). The beads of steatite with turquoise colored alkali glaze, were so well made that it was often impossible to distinguish the true turquoise from the imitation.

Hubbell Beads

It was not until some 5500 years later that facsimiles of turquoise beads were again encountered, but not nearly so cleverly copied... these were beads imported in the mid 1920's by Don Lorenzo Hubbell for trade at his Ganado trading post in Arizona.

These beautiful glass beads resemble the finest turquoise and were made for a short time in Czechoslovakia. They were molded or pressed into round or tear-

drop shapes. Some beads were even flat like small arrowheads. Indians would pawn their valuable turquoise and wore the imitation glass Hubbell beads. The idea caught on and they were in widespread use by 1926.

Today you can show older Navajos a string of these beads and their instant comment will be "...ah Hubbell beads". Fortunately, I purchased a string of these unique beads many years ago. They are extremely scarce and valued among collectors as much as the finest turquoise. They are especially treasured to a collector of Odd & Curious monies.



Trading Posts Today

Trading Posts on the Navajo Reservation began to decline after World War II when the impact of changing time lessened the Indian's dependence on the trader. During this period, exploitation of oil, gas and uranium deposits brought many white men to this area and as a result, the pick-up truck replaced the horse and wagon. It's now only a short trip into town to stores with a wide variety of goods no trading post could match.

References:

- Indian Trade Goods
- Indian & Post Trader Tokens
- TAMS Journal
- Arizona Indian Trade Tokens



Sign up a Friend



DESIGN UNVEILED FOR CANADA'S TWO DOLLAR COIN

"The polar bear will appear on the flip side of Canada's new two dollar coin" This announcement was made September 21, 1995, by the Honourable David Dingwall, Minister of Public Works and Government Services Canada and Minister responsible for the Royal Canadian Mint.

The announcement was made at the Metro Toronto Zoo, the polar bear's home away from home. The effigy of Her Majesty Queen Elizabeth II, which appears on all other Canadian circulations coins, will be featured on the obverse on the obverse side of the coin.

The new coin is scheduled to be launched into circulation in February 1996. The Government announced its intention to replace the two dollar note with a coin in the February 1995 budget.

WHY THE COIN? The two dollar coin will save Canadian taxpayers more than \$250 million over 20 years and will cost an estimated 16 cents to manufacture. The life span of a coin is 20 years. A two dollar note costs 6¢ to manufacture but lasts approximately one year.

The polar bear was chosen as the design for the coin as a result of input from Canadians. In March 1995, Environics Research Group conducted a national survey on behalf of the Royal Canadian Mint to explore Canadians' attitudes toward possible design themes for the artistic design of a new coin. Sixty-five per cent of Canadians polled chose wildlife as the artistic design theme for a new coin, with a bear being among the most popular suggestions.

The reverse was designed by Canadian wildlife artist Brent Townsend. He depicts an adult male in early summer, hunting along the floe edge in proximity of the coast. The reverse captures the polar bear in a moment of intense concentration; having just seen or smelled something. He is frozen to observe, before deciding his next move.



VOTE!

PUBLICATIONS TO CHANGE

Numismatic News, Bank Note Reporter, and World Coin News, all publications produced by the Krause Publications Numismatic Division, will make size changes beginning early in 1996, announced Ulrich "Rick" Groth, publisher.

All three publications will soon run 12 inches in length. This size change will continue to meet the needs and desires of collectors, newsstand vendors, and the U.S. Postal Service, while also saving on paper and postage costs.

In addition to the size change scheduled to take place with the January 2, 1996 dated issue, Numismatic News plans a design change at the same time. "Our goal is to provide customers with an attractive easy-to-read newspaper," Groth said.

World Coin News will go through another change as well. Beginning with the February 1996 dated issue, World Coin News will change its frequency from 26 times a year to 12. According to Groth, with the lessened frequency, each new issue will contain significantly more news coverage than any single issue before. The subscription rate will drop from \$25.95 to \$22.95 a year. Current World Coin News subscribers will be credited with one issue of the new format publication for every two remaining on the subscription, and will also receive a \$12 coupon good for selected Krause Publications products.

"We at Krause Publications are proud of the strong numismatic heritage of our company," Groth said. "These changes will allow us to do a better job of serving both our readers and advertisers. As a result, we expect to maintain and expand our place as the leading numismatic publisher in the world for many years to come."

RACINE SHOW DATE CHANGED

The Racine show date has been change from March 3, 1996 to February 25, 1996.

The show will be at Racine Marriot Hotel, 7111 W. Washington Ave., (Hwy 20) Racine, WI

EAU CLAIRE, WI

The Chippewa Valley Coin Club will host it's Coin Show on April 14, 1996. It will be held at Ramada Inn (Old Gateway Hotel & Old Holiday Inn Building) 1202 W. Clairemont Avenue, from 9:30 to 4:30. Chairman is Leroy Crowell, Box 1591, Eau Claire, WI 54702.

COLLECTIBLE AMERICAN COINS

Sanford J. Durst, Numismatic book publisher and distributor, has made a special purchase of a well known, high quality volume, "COLLECTIBLE AMERICAN COINS", by Kenneth Bressett. \$17.95 postpaid. Write to Sanford J. Durst, 11 Clinton Ave. Rockville Centre, NY 11570.

JIM JACH FOR V.P.

NOW Member Jim Jach is a candidate for Vice President of Central States Numismatic Society and asks for the support of NOW and Its members.

Jim has been editor of THE CENTINEL for the past five years and has received the ANA's First Place Outstanding Regional Numismatic Publication Award for 1995.

WESTERN MUSEUM BRINGS GOLD MINING HISTORY ALIVE

The Western Museum of Mining & Industry, near Colorado Springs, CO, celebrated its 25th year of educating the public about gold mining's history. The museum features working mining machinery rescued from Colorado's abandoned mines.

In fact, much of the museum's 3,000 exhibits saw service in Colorado's most famous gold camp, Cripple Creek, which contributed to the over 42 million ounces of gold mined in Colorado. One major exhibit is an operating 100-year old, 35 ton Corliss steam engine used to raise and lower elevator cars carrying miners down to the working face and ore up to the surface. Guided tours of working mining equipment and hands-on classes covering assaying to prospecting are offered throughout the year.

FROM: THE GOLD INSTITUTE



1996 KP Coin & Paper Money Calendar

U.S. and foreign coins and notes dating from A.D. 200s to 1992 grace the 1996 Krause Publications Coins and Paper Money Calendar. Each coin is presented in ultra-large size and full color, highlighting its special design, and both the front and back of each coin and note are pictured. A brief history of the coin or note of the month is also given.

Along with notes of holidays, other special occasions, and presidents' birthdays, noteworthy dates to numismatic followers are provided, such as May 27 -- the day in 1652 that Massachusetts passed its silver coinage act. The calendar unfolds to 12-1/8" x 16-3/4" and is printed on high-quality paper.

The 1996 Krause Publications Coin & Paper Money Calendar can be purchased for \$7.95 plus \$1.50 shipping. Wisconsin residents add 5.5% sales tax. Write Coin Calendar, Krause Publications, 700 E. State Street, Iola, WI 54990-0001. Credit card customers can order toll free: 800-258-0929.



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MINING INFORMATION ON THE INTERNET

When the Fish and Wildlife Service decided to go on the internet with its World Wide Web page, it didn't know what to expect from the medium. Would consumers and business be interested? What happened astounded nearly everyone.

Each week, The Fish and Wildlife Service records more than 27,000 inquiries from those interested in what the agency has to say. By any measure, it's a phenomenal success. This success has prompted other Interior Dept. agencies to go on line, giving the public easy access to government information, programs and the latest news. Every federal agency has a web page—also to called a web site—working or under construction and those involved in mining are coming on strong.

The U.S. Bureau of Mines' web page includes new publications, minerals information health and safety information, Environmental Remediation, Directory of Country Specialists and the Minerals Year book

Companies can have their own web pages as well. Info-Mine from Robertson Info-Data in Vancouver says it receives more than 75,000 requests monthly from about 10,000 researchers. Info-Mine has links to government web site and private web sites as well access to its own Yellow Pages detailing 6,000 mining and service companies and 11,000 mineral properties.

KP NEWS RELEASE

Krause Publications has released two new books.

STANDARD CATALOGUE OF ENGLISH & UK COINS 1066 TO DATE. This 621 page (up to date) volume from Coincraft, a prominent firm located in London, England, through Krause Publications. The catalog, which was 7 years in the making, includes hammered coins, milled coins and decimal coins.

Each section of the book has its own extensive introduction giving historical facts and practical advice on how to collect. Each coin type also has its own group of collecting hints.

STANDARD CATALOG OF UNITED STATES PAPER MONEY. The complete guide to collectible United States paper money, updated annually, shows increases in other areas. The hardcover (214 pages) book lists large-size notes, small-size notes, National Bank notes, pre-Civil War U.S. Treasury notes, Civil War paper money substitutes, fractional currency, encased postage stamps, postage-stamp envelopes, error notes, military payment certificates and Philippine currency of 1903-1944.

Both books can be purchase from Krause Publications, Book Department, 700 E. State St., Iola, WI 54990-0001. Charge card customers can order toll free: (800) 258-0929.

FROM: The Silver Institute

Coin Show Information

Show Information for _____ Coin Club

[] No show is currently being planned.

[] We are planning a show.
Information will be sent to NOW later.

Coin Show Date(s) _____ 199__

Starting time: _____ a.m. Ending time: _____ p.m.

Location:
(hotel/convention
center, etc.) _____

Street: _____

City: _____ State: _____

General Show Chairman
(name/address/phone)

Bourse Chairman
(name/address/phone)

Exhibit Chairman
(name/address/phone)

Phone: _____

Phone: _____

Phone: _____

Table Costs: \$ _____

Number of Tables _____

Completed by: _____

Address: _____

Phone: () _____

Return to Ruth Ann Phillips
NOW Show Coordinator
3329 Wells Avenue
Madison, WI 53714
Ph: 608/244-7957

Coin Club Information

(please print or type)

Coin Club Name: _____

c/o Name: _____

Address: _____

City/State: _____

zip _____

Club Meetings:

When: _____

Where: _____

Address: _____

City: _____

Time: _____

p.m.

Current Officers:

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Return to Ruth Ann Phillips, Editor
Numismatists of Wisconsin
3329 Wells Avenue
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Name _____

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☐ **Regular Member-\$4**

I am applying for membership for the first time. Enclosed is \$4 to cover my dues.

☐ **Reinstate Membership-\$4**

I would like to reinstate my membership. Enclosed is \$4 for my dues. My original No. was _____

☐ **Coin Club Membership-\$4**

My Club would like to join or reinstate membership in NOW.

Club Name _____

Address _____

Numismatic Organizations

I currently hold memberships in the following Numismatic organizations:

Send Application and Dues to:

NOW Secretary/Treasurer

Ron Calkins

P. O. Box 155

Mazomanie, WI 53560

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Contract Rates

Business card..... \$ 20

One-quarter page..... \$ 35

One-half page..... \$ 60

One-page..... \$100

Inside& back cover.. \$125

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One-half page..... \$ 18

One-page..... \$ 30

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Available for four issues per year, on a first come first-serve-basis. If new copy has not been submitted by the deadline, the previous ad will be repeated.

Deadline

Copy must be received as follows: March issue, Feb 1; June Issue, May 1; September issue, August 1; December Issue, Nov.1

Mechanical Requirements

Full page, 7-3/4" X 6-1/4"; half page may be vertical or horizontal. Single column width, 3". All rates are for camera ready copy. Advertisements submitted not camera ready will be charged an additional \$5 for 1/4 page ads and \$10 for 1/2 & 1 page ads.

Other Requirements

No mail bid sale listings, no ads offering layaways and no ads from minors will be accepted. Ads must have numismatic significance. Because of advance deadlines, prices stated in ads may be subject to change. The editor reserves the right to reject all ads.

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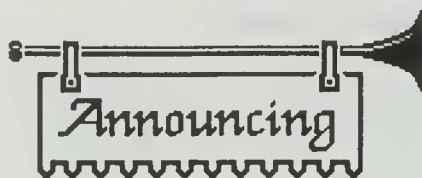
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Numismatists of Wisconsin

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EAU CLAIRE, WI - APRIL 14, 1996

Chippewa Valley Coin Show. Ramada Inn (Old Gateway Hotel & Old Holiday Inn building), 1202 W. Clairemont Ave. Time: 9:30-4:30. Chairman: LeRoy Crowell, Box 1591, Eau Claire, WI 54702.

MADISON, WI - APRIL 14, 1996

Madison Coin Club's 64th Anniversary Coin Show. Holiday Inn West, 1313 John Q. Hammons Drive, Middleton, WI 53562-3500. Chairman: Kevin Doyle, 5 N. Western Avenue, Deerfield, WI 53531.

MILWAUKEE, WI - APRIL 19-21, 1996

South Shores Coin Club's 33rd Annual Coin Show. MECCA Convention Center, 6th and Kilbourn. Chairman: Bob Korosec, 8307 W. Becher Street, West Allis, WI 53219.

KANSAS CITY, MISSOURI - APRIL 25-28, 1996

Central States Convention. Bartle Hall, Kansas City Marriott Hotel, downtown. Chairman: Ralph Hardman (1-913-649-5633).

WAUKESHA, WI - MAY 5, 1996

Waukesha Coin Club Collectibles and Coin Show. Expo Arena, 1200 Northview Road. Chairman: Tom Snyder, 801 Northview Road, Waukesha, WI 53188.

* * * * *

BARABOO, WI - MARCH 17, 1996

Baraboo Coin Club's first Spring Show. Masonic Temple, 108 2nd Ave.. (Business Highway 12). Time: 9-4. Chairman: Mike Rothe, S 3921 Highway 12, Baraboo, WI 53913. (AUCTION - March 16th, 7 PM - 9 PM - Masonic Temple.

RICE LAKE, WI - JUNE 9, 1996

Barron County Coin Club. Senior Citizen's Center, 12 W. Humbird Street. Time: 9-4. Chairman: Sue Peterson, 119 E. Freeman St., Rice Lake, WI 54868.

MILWAUKEE, WI - JUNE 27-30, 1996

MidAmerica - MECCA Convention Center, 6th & Kilbourn. Chairman: Kevin Foley, P.O. Box 573, Milwaukee, WI 53201.



Numismatists of Wisconsin

The objective of Numismatists of Wisconsin is to encourage and promote interest in numismatists, to cultivate friendly relations between Wisconsin coin collectors and Wisconsin coin clubs, and to encourage and assist new numismatic hobbyists. All resources of the organization shall be used to further these objectives.

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Coin Show calendar listings
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Future NOW convention bids

Contact

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